# SALMON-SAFE POSITION OPENING

## Title: Farm Certification Specialist

#### Background

Salmon-Safe, a leading regional environmental certification nonprofit, seeks a full-time farm certification specialist for ongoing management of Salmon-Safe certification program delivery across the West Coast. Skills relating to ecologically sustainable agricultural, environmental science, and/or market-based conservation are required in this position. This position requires regional travel and can be based in Seattle, Portland or remotely in the interior Columbia Basin.

#### **DUTIES & RESPONSIBILITIES**

#### A. Farm Certification Program Management (30%)

Serve as the primary point-of-contact for Salmon-Safe farm assessors in coordinating program delivery.

Coordinate delivery of Salmon-Safe specific technical training to Salmon-Safe inspectors.

Manage individual farm verification of conditions and ensure project performance throughout certification cycle.

Administer Salmon-Safe's web-based certification management system, including database updates, report generation, quantification of results, and workflow tracking.

Manage application of Salmon-Safe "High Hazard" pesticide list including expert review and application of related quantitative pesticide risk evaluation tools.

Serve as resource for partner organization staff and contractors regarding farm programrelated standards questions/issues.

### B. Market Connection (30%)

Conduct direct outreach to the craft brewing industry to build market for certified hops/ malts.

Conduct market connection outreach to other agricultural sectors to build value of certification for landowners.

Coordinate with regional place-based partners to create marketing opportunities for certified growers (such as retail promotion) and coordinate with urban certification program to build relationships between growers and certified urban institutions.

Co-manage development of farm program outreach tools and develop web-based mapping and related content to connect buyers to certified suppliers and communicate market presence.

### C. Grower Outreach & Recruitment (20%)

Conduct targeted direct grower outreach & recruitment across the Pacific Northwest based on sector-based and grant priorities.

 $\mathbf{S}$  almon-safe is a nonprofit organization working to restore our agricultural and urban streams so native salmon can spawn & thrive.



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#### D. Fundraising & grant management (20%)

Conduct targeted research and fundraising for agricultural program expansion including cultivation of foundation and/or individual donors.

Provide grant management support including reporting and development of performance metrics and quantification of outcomes.

#### EDUCATION, TRAINING REQUIREMENTS & SKILLS

Bachelor's degree in a field of study related to one or more of the following specialties:

Agriculture (ecological focus)

Environmental Science (ecology, biology, environmental management)

Business (sustainability focus)

Minimum 2 years progressively successful business development or program delivery experience

Proficiency in web-based project management tools

Detailed oriented and strong organizational skills

Ability to work independently in a self-directed, entrepreneurial environment

Enthusiasm for and commitment to Salmon-Safe mission

#### COMPENSATION

\$46,000-\$60,000 based on qualifications and experience. Benefits include generous paid

time off, healthcare and dental, and retirement contribution.

#### TO APPLY

Send cover letter with resume as a single PDF (maximum three pages) to jobs@salmonsafe.org with "Farm

Certification Specialist" in the subject line. Please, email inquiries only about this position.

#### Application due: August 6, 2021

#### About Salmon-Safe

Founded by river and native fish protection organization Pacific Rivers, Salmon-Safe is an Oregon-based nonprofit devoted to inspiring the restoration of agricultural and urban watersheds so that salmon can thrive. Salmon-Safe works with more than 900 landowners across Oregon, Washington, and British Columbia to promote water quality protection and wildlife habitat conservation.

www.salmonsafe.org

#### SALMON-SAFE IS AN EQUAL OPPORTUNITY EMPLOYER